

January 12, 2013

## A hypothetical illustration for: **BUS-123 Spring 2013**

Prepared by:  
**Frank Paiano**

Private Portfolio of San Diego, Inc.  
2320 Soto St  
San Diego, CA 92107-1410

Phone: 619-248-0945  
Email: [frank@privateportfolio.com](mailto:frank@privateportfolio.com)

This report is not complete unless all pages, as noted below, are included. Please read the information in the 'Important Disclosures' found at the beginning of this report.

**Investments are not FDIC - insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value.**

## Important Disclosures

Figures shown are past results and are not predictive of results in future periods. Current and future results may be lower or higher than those shown. Share prices and returns will vary, so investors may lose money. Investing for short periods makes losses more likely. Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value. For more current information and month-end results, visit [americanfunds.com](http://americanfunds.com).

Regular investing does not ensure a profit or protect against loss. Investors should consider their willingness to keep investing when share prices are declining. Indexes are unmanaged and, therefore, have no expenses. Results for the Lipper indexes do not reflect sales charges. There have been periods when the fund has lagged the index. While it is not possible to invest directly in an index, you can invest in an index fund.

This illustration must be preceded or accompanied by the fund's current summary prospectus or prospectus, which details charges, expenses, investment objectives and operating policies. The American Funds are distributed by American Funds Distributors, Inc.

Investment results assume all distributions are reinvested and reflect applicable fees and expenses. The investment adviser for the Target Date Retirement Series is currently waiving its management fee of 0.10%. After December 31, 2012, the adviser may modify or terminate the waiver, but only with fund board approval. From September 1, 2004, through December 31, 2008, the investment adviser to the American Funds and the business manager for The Tax-Exempt Fund of Maryland, The Tax-Exempt Fund of Virginia and Washington Mutual Investors Fund waived a portion of their management fees. The investment adviser has also reimbursed expenses for some funds and share classes. Investment results shown reflect the waiver and reimbursements, without which the results would have been lower. The waiver may be adjusted or discontinued by the investment adviser, subject to any limitations in the funds prospectus. The expense ratios are as of each fund's prospectus available at the time of publication. The Target Date Retirement Series include the weighted average expenses of the underlying funds. Please see the funds most recent prospectus for details.

### Standardized Average Annual Total Returns for Quarter Ended 12/31/2012 Returns for periods of less than one year are not annualized

Security Name	Inception Date	Max. Initial Sales Charge/CDSC	1 Year	5 Years	10 Years	Since Inception
The Investment Company of America A	1/1/1934	5.75% Front	8.96%	-0.30%	6.01%	11.93%

### Gross Charges and Expenses

Fund Name	Sales Charge	Max CDSC	Max Redem Fee	Mgmt Fee	Distribution (12b-1) Fee	Other Expenses	Total Gross Operating Expense
The Investment Company of America A	5.75%	1.00%	0.00%	0.24%	0.23%	0.14%	0.61%

The fund does not assess redemption fees. However, shareholders redeeming shares may be subject to the fund's Purchase Blocking Policy as described in the prospectus.

Investors should carefully consider investment objectives, risks, charges, and expenses. This and other important information is contained in the fund prospectuses, summary prospectuses and CollegeAmerica Program Description, which can be obtained from a financial professional and should be read carefully before investing.

The illustration included herein does not reflect the effects of taxes in some or all of the investments.

If the results shown on the following pages do not reflect deduction of an initial sales charge (i.e. they are at net asset value), please note that they would have been lower if the sales charge had been deducted.

Class A shares are subject to an up-front maximum sales charge (5.75% for equity and target date funds, 3.75% for most bond funds, and 2.50% for Intermediate Bond Fund of America, Short-Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). The sales charge declines for accounts and aggregated investments (\$25,000 for equity and target date funds, \$100,000 for most bond funds, and \$500,000 for Intermediate Bond Fund of America, Short Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). There is no initial sales charge on purchases of \$1 million or more. A 1% contingent deferred sales charge (CDSC) may be assessed if a redemption occurs within one year of purchase. Results on the following pages reflect deduction of the CDSC if the investment is \$1 million or more and a withdrawal is selected within one year of purchase. Illustrations run after January 26, 2010 use data and calculations provided by Lipper; therefore, results may differ from previous illustrations. Certain withdrawals before age 59 1/2 may be subject to income tax and, if applicable, to a 10% federal penalty. For current information and month-end results, visit [americanfunds.com](http://americanfunds.com).

- The A/529A share 1, 5, and 10-year return for each fund is based on the MOP value.
- The "Average annual return on the investment" is based on the initial investment and the breakpoint chosen.
- Cumulative Volume Discount Reflected Where Applicable in This Illustration.
- NOTE: Systematic Accumulation Plans cannot assure a profit or protect against loss in declining markets.

## The Investment Company of America A

Date	Initial Investment	Initial Sales Charge	Net Amount Invested	Shares Purchased
01/01/1983	\$100.00	5.75%	\$94	9.251

\$100 initial investment on 01/01/1983. Dividends and capital gains are reinvested. Subsequent investments of \$100.00 from 02/01/1983 to 12/31/2012 every month, on the first day of the month. The initial investment is subject to a 5.75% sales charge. Subsequent investments are subject to a sales charge of up to 5.75%. The effects of income and capital gains taxes are not demonstrated.

Date	Investment(s)	Dividend Income	Cumulative Dividend Income	Capital Gains	Shares Held	Total Value
12/31/1983	1,200	24	24	4	107	1,210
12/31/1984	1,200	79	103	59	229	2,517
12/31/1985	1,200	133	236	116	348	4,699
12/31/1986	1,200	197	434	990	525	6,923
12/31/1987	1,200	301	735	452	661	8,337
12/31/1988	1,200	410	1,145	578	823	10,646
12/31/1989	1,200	527	1,672	779	987	15,042
12/31/1990	1,200	623	2,295	238	1,123	16,307
12/31/1991	1,200	521	2,816	455	1,253	21,901
12/31/1992	1,200	615	3,431	429	1,377	24,626
12/31/1993	1,200	673	4,104	1,097	1,533	28,700
12/31/1994	1,200	762	4,867	973	1,691	29,886
12/31/1995	1,200	872	5,739	1,620	1,867	40,353
12/31/1996	1,200	957	6,696	2,005	2,040	49,424
12/31/1997	1,200	1,041	7,737	5,481	2,317	65,457
12/31/1998	1,200	1,212	8,949	7,057	2,632	81,772
12/31/1999	1,200	1,372	10,320	8,249	2,975	96,567
12/31/2000	1,200	1,583	11,903	6,370	3,266	101,447
12/31/2001	1,200	1,732	13,635	1,967	3,432	97,928
12/31/2002	1,200	1,816	15,452	1,618	3,612	84,816
12/31/2003	1,200	1,909	17,361	780	3,762	108,489
12/31/2004	1,200	1,982	19,343	1,368	3,914	120,350
12/31/2005	1,200	2,701	22,044	3,246	4,140	129,838
12/31/2006	1,200	3,107	25,150	8,727	4,530	151,792
12/31/2007	1,200	3,025	28,175	8,597	4,916	161,977
12/31/2008	1,200	3,388	31,564	0	5,086	106,600
12/31/2009	1,200	2,951	34,515	0	5,279	136,978
12/31/2010	1,200	2,997	37,512	0	5,438	153,139
12/31/2011	1,200	3,194	40,706	0	5,596	151,587
12/31/2012	1,200	4,084	44,790	2,398	5,851	176,467

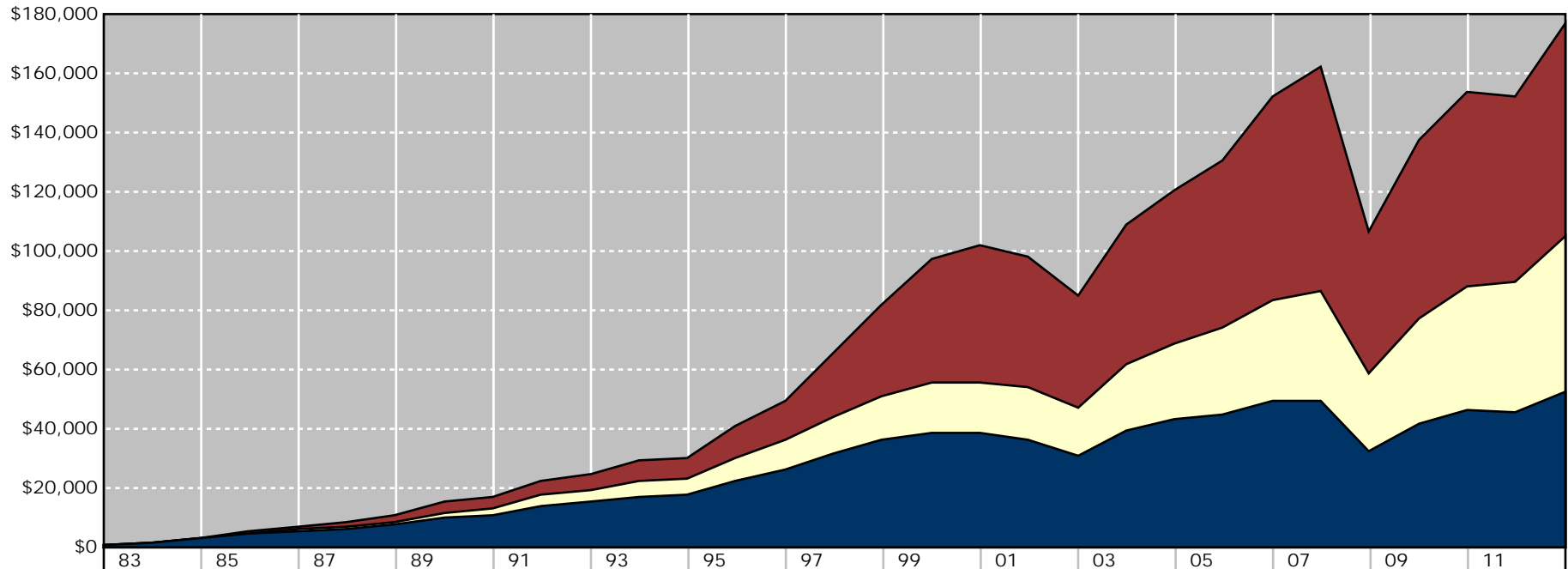
Date	Investment(s)	Dividend Income	Cumulative Dividend Income	Capital Gains	Shares Held	Total Value
Total	36,000	44,790	44,790	65,654	5,851	176,467

Average annual return on the investment for the period 01/01/1983 - 12/31/2012 : 9.15%

1/1/1983 - 12/31/2012

Total Ending Amount: \$176,467

The Investment Company of America A : \$100 initial investment on 01/01/1983. Dividends and capital gains are reinvested. Subsequent investments of \$100.00 from 02/01/1983 to 12/31/2012 every month, on the first day of the month. The initial investment is subject to a 5.75% sales charge. Subsequent investments are subject to a sales charge of up to 5.75%. The effects of income and capital gains taxes are not demonstrated.



- From Capital Gains (Ending value: \$72,140)
- From Income (Ending value: \$52,549)
- From Principal (Ending value: \$51,778)

This graph must be accompanied by the underlying Hypo illustration(s).