The right choice for the long term ${ }^{\circledR}$
Hypothetical Illustration

The Investment Company of America A
Prepared For BUS-123, Spring 2013
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This report is not complete unless all pages, as noted below, are included. Please read the information in "Important Information" found at the beginning of this report.

## Hypothetical Illustration

## Important Information

Figures shown are past results and are not predictive of results in future periods. Current and future results may be lower or higher than those shown. Share prices and returns will vary, so investors may lose money. Investing for short periods makes losses more likely. Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value. For more current information and month-end results, visit americanfunds.com.

Regular investing does not ensure a profit or protect against loss. Investors should consider their willingness to keep investing when share prices are declining. Indexes are unmanaged and, therefore, have no expenses. Results for the Lipper indexes do not reflect sales charges. There have been periods when the fund has lagged the index. While it is not possible to invest directly in an index, you can invest in an index fund.

This illustration must be preceded or accompanied by the fund's current summary prospectus or prospectus, which details charges, expenses, investment objectives and operating policies. The American Funds are distributed by American Funds Distributors, Inc.

Investment results assume all distributions are reinvested and reflect applicable fees and expenses. The investment adviser for the Target Date Retirement Series is currently waiving its management fee of $0.10 \%$. After December 31,2012, the adviser may modify or terminate the waiver, but only with fund board approval. From September 1, 2004, through December 31, 2008, the investment adviser to the American Funds and the business manager for The Tax-Exempt Fund of Maryland, The Tax-Exempt Fund of Virginia and Washington Mutual Investors Fund waived a portion of their management fees. The investment adviser has also reimbursed expenses for some funds and share classes. Investment results shown reflect the waiver and reimbursements, without which the results would have been lower. The waiver may be adjusted or discontinued by the investment adviser, subject to any limitations in the fund's prospectus. The expense ratios are as of each fund's prospectus available at the time of publication. The Target Date Retirement Series include the weighted average expenses of the underlying funds. Please see the funds most recent prospectus for details.

Standardized Average Annual Total Returns for Quarter Ended 3/31/2013
Returns for periods of less than one year are not annualized.

| Security Name | Inception <br> Date | Max. Initial Sales <br> Charge/CDSC | $\mathbf{1}$ Year | $\mathbf{5}$ Years | $\mathbf{1 0}$ Years | Since <br> Inception |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| The Investment Company of America A | $1 / 1 / 1934$ | $5.75 \%$ Front | $7.16 \%$ | $3.41 \%$ | $7.44 \%$ | $12.02 \%$ |


| Fund Name | Sales <br> Charge | Max <br> CDSC | Max <br> Redem <br> Fee | Mgmt <br> Fee | Distribution <br> (12b-1) Fee | Other <br> Expenses | Total Gross <br> Operating <br> Expense |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| The Investment Company of America A | $5.75 \%$ | $1.00 \%$ | - | $0.24 \%$ | $0.23 \%$ | $0.15 \%$ | $0.62 \%$ |

The fund does not assess redemption fees. However, shareholders redeeming shares may be subject to the fund's Purchase Blocking Policy as described in the prospectus.

Investors should carefully consider investment objectives, risks, charges, and expenses. This and other important information is contained in the fund prospectuses, summary prospectuses and CollegeAmerica Program Description, which can be obtained from a financial professional and should be read carefully before investing.

The illustration included herein does not reflect the effects of taxes in some or all of the investments.
If the results shown on the following pages do not reflect deduction of an initial sales charge (i.e. they are at net asset value), please note that they would have been lower if the sales charge had been deducted.

Class A shares are subject to an up-front maximum sales charge $(5.75 \%$ for equity and target date funds, $3.75 \%$ for most bond funds, and $\mathbf{2 . 5 0 \%}$ for Intermediate Bond Fund of America, Short-Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). The sales charge declines for accounts and aggregated investments ( $\$ 25,000$ for equity and target date funds, $\$ 100,000$ for most bond funds, and $\$ 500,000$ for Intermediate Bond Fund of America, Short Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). There is no initial sales charge on purchases of $\$ 1$ million or more. A $1 \%$ contingent deferred sales charge (CDSC) may be assessed if a redemption occurs within one year of purchase. Results on the following pages reflect deduction of the CDSC if the investment is $\$ 1$ million or more and a withdrawal is selected within one year of purchase. Illustrations run after January 26,2010 use data and calculations provided by Lipper; therefore, results may differ from previous illustrations. Certain withdrawals before age $59 \mathbf{1 / 2}$ may be subject to income tax and, if applicable, to a $10 \%$ federal penalty. For current information and month-end results, visit americanfunds.com.

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- The A/529A share 1,5 , and 10 -year return for each fund is based on the MOP value.
- The "Average annual return on the investment" is based on the initial investment and the breakpoint chosen.
- Cumulative Volume Discount Reflected Where Applicable in This Illustration.
- NOTE: Systematic Accumulation Plans cannot assure a profit or protect against loss in declining markets.


## Hypothetical Illustration

The Investment Company of America A

|  | Initial <br> Investment | Initial <br> Sales <br> Charges | Net <br> Amount <br> Invested |
| :---: | :---: | :---: | :---: |

$\$ 200,000$ initial investment on $3 / 31 / 1993$. Dividends and capital gains are reinvested. Withdrawals of $4.00 \%$ annually from $04 / 1993$ to 03/2013 every three months, on the first day of the month, increasing by $3.00 \%$, every twelve months, as long as funds are available. The Initial investment is subject to a $3.50 \%$ sales charge. The effects of income and capital gains taxes are not demonstrated.

| Date | Investment(s) | Withdrawal | Dividend Income | Cumulative Dividend Income | Capital Gains | Shares Held | Total <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/1993 | 200,000 | 5,842 | 3,729 | 3,729 | 7,326 | 10,789 | 201,964 |
| 12/31/1994 | 0 | 8,036 | 5,090 | 8,819 | 6,323 | 10,986 | 194,131 |
| 12/31/1995 | 0 | 8,994 | 5,399 | 14,218 | 9,759 | 11,248 | 243,071 |
| 12/31/1996 | 0 | 11,066 | 5,515 | 19,733 | 11,267 | 11,462 | 277,720 |
| 12/31/1997 | 0 | 13,746 | 5,608 | 25,340 | 28,861 | 12,200 | 344,654 |
| 12/31/1998 | 0 | 16,715 | 6,129 | 31,469 | 35,094 | 13,020 | 404,534 |
| 12/31/1999 | 0 | 19,826 | 6,524 | 37,993 | 38,573 | 13,849 | 449,545 |
| 12/31/2000 | 0 | 22,045 | 7,085 | 45,078 | 28,152 | 14,308 | 444,413 |
| 12/31/2001 | 0 | 20,896 | 7,300 | 52,378 | 8,254 | 14,129 | 403,090 |
| 12/31/2002 | 0 | 19,211 | 7,185 | 59,562 | 6,316 | 13,937 | 327,240 |
| 12/31/2003 | 0 | 17,960 | 7,066 | 66,629 | 2,818 | 13,582 | 391,702 |
| 12/31/2004 | 0 | 21,428 | 6,869 | 73,498 | 4,623 | 13,231 | 406,867 |
| 12/31/2005 | 0 | 22,735 | 8,710 | 82,208 | 10,267 | 13,097 | 410,715 |
| 12/31/2006 | 0 | 24,592 | 9,381 | 91,590 | 25,814 | 13,399 | 449,014 |
| 12/31/2007 | 0 | 27,734 | 8,575 | 100,165 | 23,767 | 13,589 | 447,764 |
| 12/31/2008 | 0 | 24,575 | 8,967 | 109,131 | 0 | 13,100 | 274,570 |
| 12/31/2009 | 0 | 17,771 | 7,265 | 116,396 | 0 | 12,619 | 327,467 |
| 12/31/2010 | 0 | 20,843 | 6,826 | 123,222 | 0 | 12,066 | 339,775 |
| 12/31/2011 | 0 | 22,341 | 6,742 | 129,963 | 0 | 11,510 | 311,810 |
| 12/31/2012 | 0 | 22,971 | 7,942 | 137,905 | 4,566 | 11,141 | 336,002 |
| 3/31/2013 | 0 | 5,892 | 1,423 | 139,328 | 0 | 10,989 | 360,659 |
| Total | 200,000 | 375,221 | 139,328 | 139,328 | 251,779 | 10,989 | 360,659 |

Average Annual Return on the investment for the period of 3/31/1993-3/31/2013: $9.98 \%$

## $\square$ American Funds

## Hypothetical Illustration

## 3/31/1993-3/31/2013

Total Ending Amount= $\$ 360,659$
The Investment Company of America A : $\$ 200,000$ initial investment on $3 / 31 / 1993$. Dividends and capital gains are reinvested. Withdrawals of $4.00 \%$ annually from 04/1993 to 03/2013 every three months, on the first day of the month, increasing by $3.00 \%$, every twelve months, as long as funds are available. The Initial investment is subject to a $3.50 \%$ sales charge. The effects of income and capital gains taxes are not demonstrated.


