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Hypothetical Illustration

The Investment Company of America A

Prepared For BUS-123 Spring 2014 Prepared By Frank Paiano, Registered Representative

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This report is not complete unless all pages, as noted below, are included. Please read the information in "Important Information" found at the beginning of this report.



#### Important Information

Figures shown are past results and are not predictive of results in future periods. Current and future results may be lower or higher than those shown. Share prices and returns will vary, so investors may lose money. Investing for short periods makes losses more likely. Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value. For more current information and month-end results, visit americanfunds.com.

Regular investing does not ensure a profit or protect against loss. Investors should consider their willingness to keep investing when share prices are declining. Indexes are unmanaged and, therefore, have no expenses. Results for the Lipper indexes do not reflect sales charges. There have been periods when the fund has lagged the index. While it is not possible to invest directly in an index, you can invest in an index fund.

This illustration must be preceded or accompanied by the fund's current summary prospectus or prospectus, which details charges, expenses, investment objectives and operating policies. The American Funds are distributed by American Funds Distributors, Inc.

Investment results assume all distributions are reinvested and reflect applicable fees and expenses. The investment adviser for the Target Date Retirement Series is currently waiving its management fee of 0.10%. After December 31, 2013, the adviser may modify or terminate the waiver, but only with fund board approval. From September 1, 2004, through December 31, 2008, the investment adviser to the American Funds and the business manager for The Tax-Exempt Fund of Maryland, The Tax-Exempt Fund of Virginia and Washington Mutual Investors Fund waived a portion of their management fees. The investment adviser has also reimbursed expenses for some funds and share classes. Investment results shown reflect the waiver and reimbursements, without which the results would have been lower. The waiver may be adjusted or discontinued by the investment adviser, subject to any limitations in the fund's prospectus. The expense ratios are as of each fund's prospectus available at the time of publication. The Target Date Retirement Series include the weighted average expenses of the underlying funds. Please see the funds most recent prospectus for details.

Security Name	Inception Date	Max. Initial Sales Charge/CDSC	1 Year	5 Years	10 Years	Since Inception
The Investment Company of America A	1/1/1934	5.75% Front	24.81%	14.85%	6.51%	12.17%

#### Standardized Average Annual Total Returns for Quarter Ended 12/31/2013 Returns for periods of less than one year are not annualized.

#### **Gross Charges and Expenses**

Fund Name	Sales Charge	Max CDSC	Max Redem Fee	Mgmt Fee	Distribution (12b-1) Fee	Other Expenses	Total Gross Operating Expense
The Investment Company of America A	5.75%	1.00%	-	0.24%	0.23%	0.15%	0.62%

The fund does not assess redemption fees. However, shareholders redeeming shares may be subject to the fund's Purchase Blocking Policy as described in the prospectus.

Investors should carefully consider investment objectives, risks, charges, and expenses. This and other important information is contained in the fund prospectuses, summary prospectuses and CollegeAmerica Program Description, which can be obtained from a financial professional and should be read carefully before investing.

The illustration included herein does not reflect the effects of taxes in some or all of the investments.

If the results shown on the following pages do not reflect deduction of an initial sales charge (i.e. they are at net asset value), please note that they would have been lower if the sales charge had been deducted.

Class A shares are subject to an up-front maximum sales charge (5.75% for equity and target date funds, 3.75% for most bond funds, and 2.50% for Intermediate Bond Fund of America, Short-Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). The sales charge declines for accounts and aggregated investments (\$25,000 for equity and target date funds, \$100,000 for most bond funds, and \$500,000 for Intermediate Bond Fund of America, Short-Term Bond Fund of America, American Funds Short-Term Bond Fund of America, American Funds Short-Term Tax-Exempt Bond Fund, and Limited Term Tax-Exempt Bond Fund of America). There is no initial sales charge on purchases of \$1 million or more. A 1% contingent deferred sales charge (CDSC) may be assessed if a redemption occurs within one year of purchase. Results on the following pages reflect deduction of the CDSC if the investment is \$1 million or more and a withdrawal is selected within one year of purchase. Illustrations run after January 26, 2010 use data and calculations provided by Lipper; therefore, results may differ from previous illustrations. Certain withdrawals before age 59 1/2 may be subject to income tax and, if applicable, to a 10% federal penalty. For current information and month-end results, visit americanfunds.com.



- The A/529A share 1, 5, and 10-year return for each fund is based on the MOP value.
- The "Average annual return on the investment" is based on the initial investment and the breakpoint chosen.
- Cumulative Volume Discount Reflected Where Applicable in This Illustration.
- NOTE: Systematic Accumulation Plans cannot assure a profit or protect against loss in declining markets.



#### The Investment Company of America A

		Initial	Net	
	Initial	Sales	Amount	Shares
Date	Investment	Charges	Invested	Purchased
12/31/1973	100.00	5.75%	94.26	15.723

\$100 initial investment on 12/31/1973. Dividends and capital gains are reinvested. Subsequent investments of \$100 from 02/1974 to 12/2013 every month, on the first day of the month. The Initial investment is subject to a 5.75% sales charge. Subsequent investments are subject to a sales charge of up to 5.75%. The effects of income and capital gains taxes are not demonstrated.

Date	Investment(s)	Dividend Income	Cumulative Dividend Income	Capital Gains	Shares Held	Total Value
12/31/1974	1,200	45	45	0	221	1,022
12/31/1975	1,200	100	145	15	440	2,620
12/31/1976	1,200	131	276	71	633	4,651
12/31/1977	1,200	180	456	114	841	5,687
12/31/1978	1,200	246	701	0	1,031	7,719
12/31/1979	1,200	357	1,058	94	1,229	10,447
12/31/1980	1,200	519	1,577	248	1,447	13,963
12/31/1981	1,200	712	2,289	961	1,760	15,207
12/31/1982	1,200	958	3,248	974	2,137	21,781
12/31/1983	1,200	1,022	4,270	966	2,432	27,389
12/31/1984	1,200	1,167	5,437	1,245	2,768	30,452
12/31/1985	1,200	1,320	6,757	1,361	3,107	41,973
12/31/1986	1,200	1,581	8,338	8,160	3,966	52,311
12/31/1987	1,200	2,118	10,456	3,092	4,457	56,206
12/31/1988	1,200	2,575	13,030	3,542	5,017	64,915
12/31/1989	1,200	3,047	16,077	4,435	5,596	85,286
12/31/1990	1,200	3,384	19,461	1,274	5,995	87,046
12/31/1991	1,200	2,699	22,160	2,342	6,375	111,439
12/31/1992	1,200	3,047	25,208	2,100	6,733	120,449
12/31/1993	1,200	3,219	28,427	5,191	7,248	135,674
12/31/1994	1,200	3,532	31,959	4,464	7,756	137,045
12/31/1995	1,200	3,934	35,894	7,241	8,346	180,351
12/31/1996	1,200	4,223	40,117	8,785	8,936	216,531
12/31/1997	1,200	4,513	44,630	23,648	9,996	282,392
12/31/1998	1,200	5,187	49,817	30,105	11,216	348,492
12/31/1999	1,200	5,807	55,624	34,831	12,553	407,470
12/31/2000	1,200	6,643	62,267	26,677	13,661	424,300
12/31/2001	1,200	7,205	69,472	8,178	14,230	405,985
12/31/2002	1,200	7,488	76,960	6,656	14,834	348,314
12/31/2003	1,200	7,793	84,753	3,175	15,303	441,328
12/31/2004	1,200	8,024	92,777	5,520	15,797	485,762
12/31/2005	1,200	10,845	103,622	13,008	16,593	520,364
12/31/2006	1,200	12,398	116,019	34,758	18,042	604,586
12/31/2007	1,200	12,008	128,027	34,060	19,475	641,699
12/31/2008	1,200	13,375	141,402	0	20,024	419,705



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		Dividend	Cumulative	Qualitat	Channe	Tatal
Date	Investment(s)	Dividend Income	Dividend Income	Capital Gains	Shares Held	Total Value
12/31/2009	1,200	11,563	152,964	0	20,624	535,192
12/31/2010	1,200	11,661	164,626	0	21,115	594,607
12/31/2011	1,200	12,357	176,982	0	21,607	585,323
12/31/2012	1,200	15,709	192,692	9,211	22,476	677,877
12/31/2013	1,200	14,273	206,965	57,183	24,498	899,062
Total	48,000	206,965	206,965	343,683	24,498	899,062

Average Annual Return on the investment for the period of 12/31/1973 - 12/31/2013 : 11.70%



### 12/31/1973 - 12/31/2013

#### Total Ending Amount= \$899,062

**The Investment Company of America A** : \$100 initial investment on 12/31/1973. Dividends and capital gains are reinvested. Subsequent investments of \$100 from 02/1974 to 12/2013 every month, on the first day of the month. The Initial investment is subject to a 5.75% sales charge. Subsequent investments are subject to a sales charge of up to 5.75%. The effects of income and capital gains taxes are not demonstrated.

