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Instr: F. Paiano
Psychology of Investing
Chap 8 Assignments / Notes

## Chapter Assignments:

Page 275-276: What's on the Web?: Optional: Problems 1, 2, 3, 4
Optional: Go to http://www.stockmarketmentor.com (or any of dozens and dozens of technical analysis web sites) and look at some of their free "Charts of the Week" - (Do not sign up as a sucker... uh, I mean, client!')
Optional Technical Analysis Bonus Assignment: (10 points - see below)
Due: Tue/Thu Apr 10 ${ }^{\text {th }}$; Online: Apr 12 ${ }^{\text {th }}$
Chapter Sections:
Introduction to Behavioral Finance
Prospect Theory
Overconfidence
Misperceiving Randomness and Overreacting to Chance Events
Sentiment-Based Risks and Limits to Arbitrage
Technical Analysis

## Chapter Terms:

behavioral finance
common investor weaknesses and failings
reading too much into the recent past
misperceiving randomness
being overconfident
selling your winners and hanging on to your losers
fundamental analysis versus technical analysis
technical analysis
market prices
The Dow Theory
relative strength
market volume
breadth of the market: the advance/decline ratio
the "tick" (up tick, down tick)
short interest
odd-lot trading
contrarian opinion
charting: hi-lo-close and candlestick charts, resistance \& support levels, breakouts, head and shoulders,
triangles, flag and pennant, cup and saucer
registered representative (a.k.a. stockbroker, financial representative, account executive)

## Optional Technical Analysis Bonus Assignment:

Go to finance.yahoo.com (or any of the dozens of other sites that offer charting and technical analysis) and research Google (GOOG). Click on the Basic Tech. Analysis link on the left side of the page. Choose a 5-year chart (Range: $5 y$ ) and then add the 50-day and 200-day moving averages (Moving Avg: 50 200). In May of 2009, the 50-day moving average went above the 200-day moving average. Was this a good time to buy? What happened in May 2010, November 2010, April 2011, November 2011 when the 50-day moving average went below (May 2010), then above (November 2010), then below (April 2011), and then above (November 2011) the 200-day moving average? Were any of these crossing points useful indicators of whether it was time to buy or sell? What happened in June and August of 2012 when the 50-day went below and then above the 200-day? What about the past few months? What would you do now? Comment on whether the stock is a buy, sell, or neutral. Do the same for a stock of your choice. (Other suggested stocks: KO, SBUX, COST, ABT, IP)
(Remember: With technical analysis, you do not have to actually know what you are doing. You just have to convince others that you know what you are doing! So do your best to convince me that you know what you are doing even though you don't. P.S. Since I don't know what I am doing when it comes to technical analysis, either, it should be easy to convince me!)

